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We contribute to the best interests of patients, the medical and research profession, our employees and communities.

How to apply for an Independent Medical Education Grant

Tip Sheet

i Independent Medical Education

Independent Medical Education (IME) is generally defined as education for healthcare professionals (HCPs) provided by an independent educational provider, such as a community hospital, academic center, society / association or medical education & communication company. Genentech / Roche supports grants for independent medical education in an effort to further the advance of medicine and healthcare by improving the knowledge of the medical community.

✓ Checklist

You need to submit the funding request at least 60 days prior to the project / program start. Requests submitted with less lead time will be not accepted by the system or denied. Prior to submitting the funding request, make sure that you have prepared the following information:

Organization Information

This information will already be available in the system if the organization has previously applied for funding

W-9 form

New applicants: Visit the IRS website for a blank W-9 if you don't have a current, signed W-9

Returning applicants: The W-9 must be signed and dated within the last 3 years

Tax ID #

Tax status

Organization's annual budget

Address

This is the location to which an approved payment will be sent

Numbers of individuals employed by the organization



To check for availability of funds in a specific disease state please give us a call:

› **866.599.4363**

Program Information

This information is specific to the particular funding request

Therapeutic area and disease state for the program

Is the organization submitting the request accredited?

Is the organization accredited for continuing education for Healthcare Professionals (HCPs)

Number of employees with advanced degrees in the organization

Number of employees working in compliance in the organization

Itemized and broken down program budget

Moore's levels and a description of how these levels will be achieved

National Quality Strategy criteria the program will address and how

Any barriers to optimal patient care the program will address and how

Any quality of care components the program will address and how

In Implementation Plan, Program Agenda, and a referenced Needs Assessment



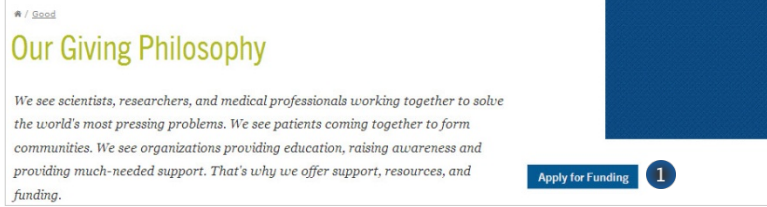
How to apply for an Independent Medical Education Grant

Tip Sheet

I Log In

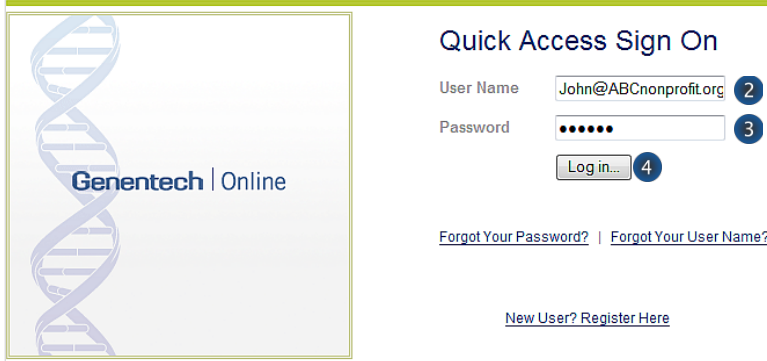
> Go to funding.gene.com

2. Click the “Apply for Funding” link

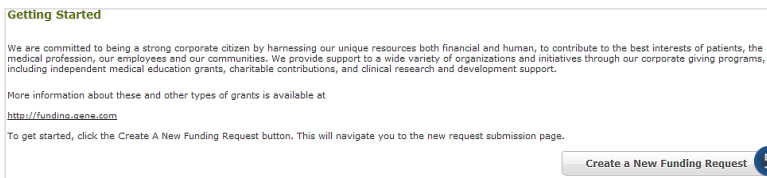


> Enter your Account information

2. User name
This is the email address used when you registered as a user
3. Password
This is the password you created when you registered as a user
4. Click “Log in...”



5. Click on the “Create a New Funding Request” link



II Organization Registration

> Complete the Tax information

The following information will be pre-populated if you have previously used the Genentech Funding Request System

1. Select where the organization is located
2. If the organization is located in the United States, enter Tax ID
Format: 12-1234567. Must match Tax-ID on W-9
- 2a. Or, if the organization is not located in the United States, enter the unique non-US Tax-ID
3. If organization is located in the United States, provide the tax status
Tax status must match tax status on W-9
- 3a. Or, if the organization is not located in the United States, confirm if you have W-8BEN status
4. Click “Continue”



>>> Or >>>





How to apply for an Independent Medical Education Grant

Tip Sheet

II Organization Registration (continued)

Complete the Organization Detail section

You will not be able to make any Organization Detail information changes if your Organization has been previously registered. Please contact our customer support at 877.313.5778 to make updates.

1. Enter the Organization name
2. Select the Organization type
Please select carefully. Once saved, only a system administrator can edit your selection. Select "Other" only if no listed option applies. For organization type "Charitable Foundation", answer the following additional questions:
- 2a. Is it a Charitable Foundation of a group practice? If yes, please answer question 2b
- 2b. How many physicians are in the group practice that sponsors this foundation?
3. Enter the organization's annual budget
Annual budget includes all programs and events, in addition to the operating budget
4. Enter the Organization's website address
5. Enter the Organization's mission
6. Enter the Number of employees
7. Confirm if organization purchases Genentech / Roche products
8. Confirm if organization prescribes Genentech / Roche products
9. Confirm if organization develops Medicare recognized compendia or nationally recognized treatment guidelines
10. Is your organization a Sole Proprietorship?
This question is applicable if your organization is For-Profit and US based
11. Confirm if organization is owned wholly or in part by a physician or a group of physicians
The answer defaults to "No" if the tax status is 501 (c) (3) or 501 (c)(6), or if Governmental Organization
12. Enter the Parent organization name and Parent organization tax ID, if applicable (optional)
13. Click "Save and Continue"

Tax ID

Organization Detail

- Organization name: ABC Non profit
- Organization type: [Dropdown]
- Organization's annual budget (An organization's overall annual budget includes all events hosted by that organization in addition to its operating budget): 100,000,00
- Organization's website address: ABCnonprofit.org

>>> If Organization Type is "Charitable Foundation" >>>

Tax ID

Organization Detail

- Organization name: ABC Non profit
- Organization type: Charitable Foundation
- Is this a Charitable foundation of a group practice?: Yes
- How many physicians are in the group practice that sponsors this foundation?: [Dropdown]
- Organization's annual budget (An organization's overall annual budget includes all events hosted by that organization in addition to its operating budget): 100,000,00
- Organization's website address: ABCnonprofit.org

Organization name: ABC Non profit

Organization type: Patient Organization

Organization's annual budget (An organization's overall annual budget includes all events hosted by that organization in addition to its operating budget): \$788,950.00

Organization's website address: www.ABCNonprofit.org

Organization's mission: [Text area]

Number of employees: 500

Does your organization purchase Genentech/Roche products?: No

Does your organization prescribe Genentech/Roche products?: No

Does your organization develop Medicare recognized compendia or nationally recognized treatment guidelines?: No

Is your organization a Sole Proprietorship?: No

Is this organization owned in whole or in part by a physician or a group of physicians?: No

Parent organization name: [Text area]

Parent organization tax ID: [Text area]

Buttons: Back, Save and Continue

Upload the W-9 (or W-8BEN) form

W-9 or W-8BEN form must be signed and dated within the last 3 years

1. Click on "Choose File" to select and upload the W-9 or W-8BEN form
To replace the uploaded copy, click on "Choose File" and select the new copy
2. Click "Save and Continue"

Tax ID

Organization Detail

W-9

Please ensure that your Organization Tax: Id 98-7654321 matches the W-9 / W-8BEN on file.

ABCnonProfit-W9-Form.pdf

*W-9 Form / W-8BEN Form

Choose File | no file selected

Buttons: Back, Save and Continue



How to apply for an Independent Medical Education Grant

Tip Sheet

II Organization Registration (continued)

> Provide the Location information

This is the location to which an approved payment will be sent

1. If the location was previously registered, select the location
Make sure the record displays the most current information. If not, please edit
2. If the location is not pre-populated, select “New Location”
3. Enter the Payee name
Must be the organization’s name and not a person’s name
4. Enter the Address
5. Enter the City
6. Select the State
7. Enter the Province / region / territory
8. Enter the Zip code
9. Select the Country
10. Click “Save and Continue”

III Funding Type Selection

> Complete the Funding Type selection

1. Indicate what you are seeking funding for
Option 1 will apply for Independent Medical Education programs : “An educational event / meeting, conference, activity, or program”
2. Indicate who the target audience is for your event
Please read the description first to ensure you are selecting the right audience
If your answer is not “Healthcare providers” or “Fellows”, please refer to the Healthcare-Related Charitable Support Tip Sheet
3. Validate your selection
Your section can not be changed once you proceed from this point
4. Click “Continue”

Please confirm your selection prior to clicking continue. This selection cannot be changed once you proceed from this point.



How to apply for an Independent Medical Education Grant

Tip Sheet

IV Application

- › **Validate is a proper Firewall between organizations has been established**
- › **If your organization has applied for funding the information in this section will be pre-populated**

1. Indicate if your organization provides strategic, promotional or marketing related services to Genentech / Roche
2. Indicate if your organization has a sister organization or parent company that provides strategic, promotional or marketing related services to Genentech / Roche
3. Indicate if a proper firewall between the related strategic, promotional or marketing related activities and your organization has been established
4. Click “here” for further clarification on what Genentech considers a proper firewall between organizations
5. Click “Save and Continue”

- › **Complete the Application information**

A Unique Request ID is automatically assigned to the funding request. Please reference the Request ID in all communications related to this request

1. Enter the Requested amount
2. Select the Therapeutic area
3. Select the Disease state
If you can not find the applicable disease state in the drop-down list, please select “other”
4. If you selected "other", please specify which Disease State applies to this request
5. Enter the Event / program title
6. Indicate if this program is specifically accredited for continuing education for Healthcare Professionals
7. Indicate if your organization is the accretitor
If the program is accredited, the accredited provider must be the organization that is submitting the funding request



How to apply for an Independent Medical Education Grant

Tip Sheet

IV Application (continued)

8. Enter the Purpose of the support / program description
Provide a short description of the program including format, scope, and number of programs covered. You will be provided an opportunity to upload additional documentation later, if needed
9. Describe the Intended audience
Provide a brief description of the target audience of the program you are planning
10. Enter the Needs assessment summary
Provide a brief description of the need that the program addresses. What are the identified clinical gaps that justify the need for education?
11. Enter the Program objectives
Describe the key learnings that attendees will take away from this program
12. Select the Competencies to be achieved
Select all that apply from the "Available" list and click the right arrow to move the selected items into the "Chosen" list
13. Select the Outcome levels to be achieved
These are "Moore's levels". Please select the highest level that applies to the program. You will be provided an opportunity to upload a description of how you plan to achieve these levels later in the application
14. Select the National Quality Strategy elements the education is designed to address
Note: The National Quality Strategy(NQS) website is www.ahrq.gov/workingforquality
15. Provide a detailed explanation for any selected elements
16. Select any barriers to optimal patient-care that were identified and will be addressed during the education
17. Provide a detailed explanation for selected barriers.
18. Select any components of quality patient care that the education is designed to address.
19. Indicate if there will be other supporters of this program
*If you are seeking funding from other supporters, please select "Yes"
If you are sure the program is not going to have any other supporters, please select "No"*
20. If known, please list the other potential supporters (optional)

* Purpose of the support/program description (Provide a description of the program including format, scope, number of programs covered; given limited space in this section, you'll be given an opportunity to upload additional documentation, later if needed.)

Purpose 8

* Intended audience (Please provide a brief description of the target audience of the program you are planning)

Audience 9

* Needs assessment summary (Please provide an explanation of the community need or a justification for this meeting, if applicable)

Summary 10

* Program objectives (Describe the key learnings that attendees will take away from this program. Program objectives should be consistent with the needs assessment.)

Objectives 11

* Competencies to be achieved (select all that apply)

Available 12	Chosen
	<input checked="" type="checkbox"/> Patient Care <input checked="" type="checkbox"/> Medical Knowledge <input checked="" type="checkbox"/> Practice-based Learning and Improvement <input checked="" type="checkbox"/> Interpersonal and Communications Skills

* Outcome levels to be achieved

Available 13	Chosen
<input checked="" type="checkbox"/> Level 1: Participation <input checked="" type="checkbox"/> Level 2: Satisfaction <input checked="" type="checkbox"/> Level 3: Learning & Procedural Knowledge <input checked="" type="checkbox"/> Level 5: Performance	<input checked="" type="checkbox"/> Level 4: Competence

* National Quality Strategy criteria this program will address (select all that apply)

Available 14	Chosen
<input checked="" type="checkbox"/> Patient and Family Engagement <input checked="" type="checkbox"/> Best Practices for Healthy Living <input checked="" type="checkbox"/> Affordability <input checked="" type="checkbox"/> Not Applicable	<input checked="" type="checkbox"/> Making Care Safer <input checked="" type="checkbox"/> Communication and Care Coordination <input checked="" type="checkbox"/> Prevention and Treatment Practices

* National Quality Strategy Summary (Please provide a brief description of how this program will address the criteria of the National Quality Strategy)

Detailed Explanation 15

* Barriers to optimal patient-care this program will address (select all that apply)

Available 16	Chosen
<input checked="" type="checkbox"/> Access to equipment <input checked="" type="checkbox"/> Access to treatment or clinical trials <input checked="" type="checkbox"/> Cost of therapy <input checked="" type="checkbox"/> Patient Adherence	<input checked="" type="checkbox"/> Conflicting evidence <input checked="" type="checkbox"/> Lack of training

* Barriers to Optimal Patient-Care Summary (Please provide a brief description of how this program will address the identified barriers to optimal patient-care)

Detailed Explanation 17

* Quality Components this program will address (select all that apply)

Available 18	Chosen
<input checked="" type="checkbox"/> Patient Education <input checked="" type="checkbox"/> Family Engagement <input checked="" type="checkbox"/> Treatment Expectations <input checked="" type="checkbox"/> Care Management <input checked="" type="checkbox"/> Palliative and End-Of-Life Care	

* Will there be other supporters of this program? No 19

If known, please list the other potential supporters 20



How to apply for an Independent Medical Education Grant

Tip Sheet

IV Application (continued)

16. Indicate if this request a resubmission of a previously submitted grant request
17. If yes, please provide the grant request ID # and title
18. Indicate if Genentech / Roche personnel are permitted to attend this event as silent observers
*Grant decisions will be made independently of your response to this question.
Genentech will not accept any complimentary offerings*
19. Indicate if this request is for additional funding to an existing Genentech / Roche supported program
20. If yes, please provide the grant request ID # and title
21. Indicate if Genentech / Roche's assistance for secondary invitations / BRCs will be requested
22. Indicate if there is an exhibit opportunity for a separate price for this program
Grant funding may not be used for promotional exhibits. Whether or not an exhibit opportunity is available has no impact on the grant process or funding decision
23. Indicate if the funding from this request will be used specifically to develop clinical practice guidelines or algorithms
Example of clinical practice guidelines: Statements that include recommendations intended to help practitioners to make appropriate healthcare decisions for specific clinical conditions
24. Enter the Tracking code (optional)
If you know the program specific tracking code, please enter it here
25. Indicate if you have an opt-in process for enduring materials
The opt-in process is the internal process established for potential program participants to opt-in to receive information about the program
26. If yes, please describe the opt-In process for enduring materials
27. Indicate if your organization is accredited
28. Select which accreditations your organization has been certified for
This information may already be pre-populated if the organization has previously applied for funding

Is this request a resubmission of a previously submitted grant request?	No	16
If yes, please provide the grant # and title		17
* Are Genentech/Roche personnel permitted to attend this event as silent observers? (Grant decisions will be made independently of your response to this question. Note: Genentech will not accept any complimentary offerings)	Yes	18
Is this request for additional funding to an existing Genentech/Roche supported program?	No	19
If yes, please provide the grant # and title		20
* Will Genentech/Roche's assistance for secondary invitations/BRCs be requested?	No	21
* Is there an exhibit opportunity for a separate price for this program? (Grant funding may not be used for promotional exhibits. Whether or not an exhibit opportunity is available has no impact on the grant process period)	No	22
* Will the funding from this request be used specifically to develop clinical practice guidelines or algorithms?	Yes	23
Tracking code (if you received a tracking code, please input it here)	123456789	24
* Do you have an opt-in process for enduring materials? ¹	No	25
If yes, please describe the opt-In process for enduring materials		
26		
Is your organization accredited?	Yes	27
Please select which accreditations your organization has been certified for 28		
Available		Chosen
AANP		AAFP
AAPA		ACCME
ACPE		
ADA		
AMA		
ANCC		



How to apply for an Independent Medical Education Grant

Tip Sheet

IV Application (continued)

29. Enter the Number of employees with advanced degrees
These are the individuals employed by the organization
30. Enter the Number of employees working in compliance within the organization
31. Indicate if you will be working with a third-party
If yes, you will be prompted to provide additional "Third-Party Information"

Please select which accreditations your organization has been certified for

Available	Chosen
AANP	AAFP
AAPA	ACCME
ACPE	
ADA	
ANCC	
AOA	

* Number of employees with advanced degrees: 10 **29**

* Number of employees working in compliance: 5 **30**

* Will you be working with a third-party? Yes **31**

Back Save and Continue

Complete the Third Party information

This section is only available in the application if "Will you be working with a third-party?" has been answered with "Yes" in the application

1. Enter the Company Name
2. Enter the Contact First Name
3. Enter the Contact Last Name
4. Select the Contact Function
5. Enter the Contact Email
6. Select the Third-Party accreditation status
7. Select whether the Third-Party owned in whole or in part by a physician or group of physicians
8. Click "Add Third-Party Contact" to add any other Third-parties for this educational program
9. Click "Save and Continue"

TP-45670 medscapula

If you are working with a third-party (i.e., any entity from whom you subcontract or pay for services) on this event/program, please provide information about the third-party below.

*Company Name: 1 Third Party Company, Inc.

*Third-Party Contact First Name: 2 John

*Third-Party Contact Last Name: 3 Doe

*Third-Party Company Function: 4 Logistics

*Third-Party Contact Email: 5 thirdparty@thirdparty.com

*Is the Third-Party organization accredited?: 6 No

*Is the Third-Party organization owned in whole or in part by a physician or group of physicians?: 7 No

Back Save and Continue 9

8 Add Third-Party Contact



How to apply for an Independent Medical Education Grant

Tip Sheet

V Program Details

> Complete the Program Details

1. Select the Program type
You can add more than one program by clicking the "Add Program" button (see step 23, p. 12)
2. Select the Program subtype
3. Enter the Start date
4. Enter the End date
Last date for this program
5. Enter the Expected # of attendees that are HCPs
HCPs are healthcare professionals, e.g. doctors or nurses
6. Enter the Expected # of attendees that are US-based HCPs
7. Enter the Number of speakers / faculty
The speakers / faculty number needs to include the chairperson

Program Details - Live

Please note: funding requests must be started at least 60 days prior to the start of the activity.

* Program type	<input type="text" value="Live"/>	1
* Program subtype	<input type="text" value="Grand Rounds: Live"/>	2
* Start date	<input type="text" value="4/8/2013"/>	3
	[12/12/2012]	
* End date	<input type="text" value="5/17/2013"/>	4
	[12/12/2012]	
* Expected # of attendees that are HCPs (HCPs are healthcare professionals, e.g. doctors or nurses)	<input type="text" value="4500"/>	5
* Expected # of attendees that are US-based HCPs	<input type="text" value="5000"/>	6
* Number of speakers / faculty	<input type="text" value="14"/>	7
* Venue name	<input type="text" value="ABC Hotel"/>	8
* Venue city	<input type="text" value="City Name"/>	9
Venue state	<input type="text" value="CA"/>	10
Venue province/region/territory	<input type="text"/>	11
* Venue zip code	<input type="text" value="99999"/>	12
* Venue country	<input type="text" value="United States"/>	13

> Depending on the "Program type" and "Program subtype" selected, the following fields might vary

8. Enter the Venue name
9. Enter the Venue city
10. Select: Venue state
11. Enter the Venue province / region / territory
12. Enter the Venue zip code
13. Select: Venue country



TIP: Grand Rounds vs Meeting Series?

1. Live Program: Grand Rounds
Please use this if the programs will all be held at the same location ONLY.
2. Live Program: Stand-Alone Live Meeting
Please use this program type if you have multiple programs that will take place in different locations on different dates, even though it may be considered a "meeting series".



How to apply for an Independent Medical Education Grant

Tip Sheet

V Program Details (continued)

> Attendees information

14. Click "Add Attendee Group" to add an attendee group
15. Use the horizontal scroll for access to all the information fields
16. Select the Intended audience
17. Select the Specialty
18. Select the Credit category
19. Enter the Credit hours
Capture how many CE / CME hours per audience group are expected to be given for the program
20. Enter the # of invitations
Represents the expected invitation distribution for your audience recruiting efforts
21. Enter the number of Expected learners
22. Enter the number of Expected w / credit
Captures how many certificates of credit you expect to distribute
23. To add another program click "Add Program"
24. Click "Save and Continue"
If you see an empty line, you will need to delete the line in order to being able to proceed
If you receive an error message, please click into the cell second to last and click "Save and Continue" again

Attendees

"Credit hours" capture how many CE/CME hours per audience group are expected to be given for the program.
 "# of invitations" represents the expected invitation distribution for your audience recruiting efforts.
 "Expected w/ credit" captures how many certificates of credit you expect to distribute.

Actions	Intended Audience	Specialty	Credit Category	Credit Hours
Delete	Physician	Oncology - Medical	AAFP	1

15

Attendees

"Credit hours" capture how many CE/CME hours per audience group are expected to be given for the program.
 "# of invitations" represents the expected invitation distribution for your audience recruiting efforts.
 "Expected w/ credit" captures how many certificates of credit you expect to distribute.

	Credit Category	Credit Hours	# of Invitations	Expected Learners	Expected w/ Credit
	AAFP	1	100	100	50

15

Add Attendee Group 14

Back Save and Continue 24

Add Program 23



How to apply for an Independent Medical Education Grant

Tip Sheet

VI Budget

Complete the Budget for the program

1. Enter the Total Overall Budget

This is the sum of the budgets for all your "Program types"

Each "Program type" will have its own budget page

The Total Overall Budget includes all expenses for the event / activity, including expenses that will not be covered by the requested amount

2. Entered so far

This amount is automatically calculated as you enter the budget items in the table below

3. Select the Category

See Appendix A for a complete list of categories

4. Select the Subcategory

See Appendix A for a complete list of subcategories

5. Enter the Amount by item

Please be sure to break down the expenses particularly for hotel, travel, and meals. These must show per person cost

6. Enter the Quantity

7. Enter an Explanation / Description of the budget item

8. Click "Add Line Item" for the next budget item

9. Track the Budget Total

*The Budget Total is calculated automatically
The Budget Total has to be equal to the Total Overall Budget entered above*

Repeat process steps as described above for all "Program types"

10. Click "Save and Continue"

If you have any empty lines, you will need to delete them in order to proceed

Requested Amount

* Total Overall Budget (Please include all expenses for the event/activity, including expenses that will not be covered by the requested amount.)

Entered so far

Actions	Category	Subcategory	Amount	Quantity	Explanation
Delete	Accreditation	Accreditation Fees	\$2,000.00	3	detailed explanation expected
Delete	Honoraria	Faculty	\$500.00	5	amount per person x #persons
Delete	Hotel/Lodging	Staff	\$300.00	10	amount per night x #nights/p.
Delete	Travel	Faculty Airfare	\$700.00	5	amount per person x #persons
Delete	Meals	Dinner	\$45.00	120	amount per meal x #persons
Delete	Miscellaneous (explain)	Other (explain)	\$7,300.00	2	used rarely, very detailed plz

Budget Total \$0.00

Add Line Item

Back Save and Continue



TIPS: Entering the Budget

1. All budget line items should be entered using the available category and subcategory available in the online system.
2. Budget items should be broken down using the per unit value in each amount column and the number of units in the units column.
3. To navigate effectively, use of the TAB key is helpful.
4. The use of the Microsoft Internet Explorer browser is not recommend, but will still function.
5. Do not enter any \$-sign's or decimal values.
6. Refrain from using the Misc. Other line item category, though if necessary, make sure detailed information is entered into the comments section.
7. Refrain from using the Infrastructure line item category, though if necessary, make sure detailed information is entered into the comments section.
8. Confirm that all line items (i.e. meals, honoraria, lodging, and airfare, etc.) are properly broken down before submission.



How to apply for an Independent Medical Education Grant Tip Sheet

VII Attachments

1. Upload File attachments

The first 3 documents are mandatory

See Appendix B for Implementation Plan Guidelines

See Appendix C for Referenced Needs Assessment Guidelines

Attach any additional documents to describe the program. Limit 25 MB total

If you would like to submit more than 5

documents, send them via email to fundingquestions@gene.com. Make sure to reference the Funding Request ID

If you would like to replace one of the uploaded documents, click "Choose File" to select and upload a new document

2. Click "Save and Continue"

File Attachments 1

- * Meeting agenda (please note: if this year's agenda is not yet available you may upload last year's agenda)
 - Choose File no file selected
 - [Meeting Agenda.doc](#)
- * Needs assessment document
 - Choose File no file selected
 - [Needs Assessment.ppt](#)
- * Implementation plan
 - Choose File no file selected
 - [Implementation Plan.xls](#)
- Additional document 1
 - Choose File no file selected
 - [pdf Document.pdf](#)
- Additional document 2
 - Choose File no file selected
- Additional document 3
 - Choose File no file selected
- Additional document 4
 - Choose File no file selected
- Additional document 5
 - Choose File no file selected

Back Save and Continue 2



TIP: Replacing Documents After Submission

1. If you have already submitted your request and would like to update any documents, send the updated document in an email to fundingquestions@gene.com. Make sure to reference the Funding Request ID#.



How to apply for an Independent Medical Education Grant

Tip Sheet

VIII Confirmation

> Submit the Funding Request

1. If you are a member of the requesting organization and are legally authorized to sign the Letter of Agreement (LOA) on behalf of the organization, select "I am legally authorized"
2. Click "Print Preview" to print and review the funding request you are about to sign
3. Click "Submit"
4. You have now completed the application. Click OK to submit or Cancel to go back to make changes or print before submission.

>>> Or >>>

5. If you are not legally authorized to sign the LOA on behalf of the organization, select "I am not legally authorized"

> Enter the Organization Authorized Signer information

The Authorized Signer cannot be a Genentech employee

6. Enter the First name
7. Enter the Last name
8. Enter the Email address
The email address needs to be that of the Authorized Signer specified above
9. Re-enter the Email address (confirmation)
10. Click "Print Preview" to print and review the funding request
11. Click "Submit"
12. You have now completed the application. Click OK to submit or Cancel to go back to make changes or print before submission.



NOTE: Only the authorized signer email indicated in your submission will have access to view the Letter of Agreement within their Genentech Funding Request System inbox located at (funding.gene.com).

Funding Request Final Submission
Review your funding request. Click the "Print Preview" button. Click "Submit" to send your request to Genentech for review. Upon submitting, changes cannot be made to the funding request application.
All approved funding requests require a signed letter of agreement (LOA) prior to funding. Please indicate below whether you are authorized to sign a LOA on behalf of your organization.

I am legally authorized I am not legally authorized

Print Preview Back Submit

Funding Request Final Submission
Review your funding request. Click the "Print Preview" button. Click "Submit" to send your request to Genentech for review. Upon submitting, changes cannot be made to the funding request application.
All approved funding requests require a signed letter of agreement (LOA) prior to funding. Please indicate below whether you are authorized to sign a LOA on behalf of your organization.

I am legally authorized

You have now completed the application. Click OK to submit, or Cancel to go back to make changes or print before submission.

Print Preview Back Submit

Cancel OK

>>> Or >>>

Funding Request Final Submission
Review your funding request. Click the "Print Preview" button. Click "Submit" to send your request to Genentech for review. Upon submitting, changes cannot be made to the funding request application.
All approved funding requests require a signed letter of agreement (LOA) prior to funding. Please indicate below whether you are authorized to sign a LOA on behalf of your organization.

I am legally authorized I am not legally authorized

You specified that you are not an authorized signer for this organization. Please provide the information for an authorized signer below.

Organization Authorized Signer Information: (Should not be a Genentech employee)

* First name: Mary
* Last name: Smith
* E-mail Address: Mary@ABCNonprofit.org
* E-mail Address (confirmation): Mary@ABCNonprofit.org

Print Preview Back Submit

Funding Request Final Submission
Review your funding request. Click the "Print Preview" button. Click "Submit" to send your request to Genentech for review. Upon submitting, changes cannot be made to the funding request application.
All approved funding requests require a signed letter of agreement (LOA) prior to funding. Please indicate below whether you are authorized to sign a LOA on behalf of your organization.

I am legally authorized

You have now completed the application. Click OK to submit, or Cancel to go back to make changes or print before submission.

Print Preview Back Submit

Cancel OK

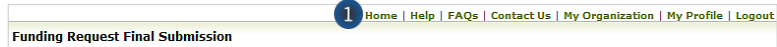
How to apply for an Independent Medical Education Grant

Tip Sheet

IX Request Status

Check the Status of the request

1. Click the “Home” tab
2. Review “My Required Tasks”
This section lists tasks that are required from you. Example: signing the Letter of Agreement
3. Review “My Ongoing Tasks”
This section provides access for monthly Status Reports, Scope Changes and Outcomes Reports for each program
4. Review “My Funding Requests”
This section lists the status of your request



Getting Started

Welcome to the Genentech Funding Request System (gFRS). This is the system for Genentech employees to submit promotional funding requests, including both space, sponsorships, field exhibits, and corporate memberships. To get started, click the "Create a New Funding Request" button. This will navigate you to the new request submission page. If you have questions regarding the request process, compliance, or the gFRS system, please email spontaneous@gen.com.

[Create a New Funding Request](#)

2 My Required Tasks

Action	Request ID	Information Requested	Status
Letter of Agreement	G-20911	Please sign the LOA for Funding Request: G-20911	Open

3 My Ongoing Tasks

Action	Request ID	Information Requested	Status
Status Report	G-14246	Please provide the Status Report for Funding Request: G-14246	Ongoing
Outcomes	G-14246	Please provide the Outcomes for Funding Request: G-14246	Ongoing

4 My Funding Requests

Action	Request ID	Program Title	Date Submitted	Requested Amount	Status
View LOA	G-20911	12	02/07/2013	\$10,000.00	Approved-Awaiting LOA
View LOA	G-14250	Program Title Here	11/05/2012	\$200,000.00	Process Payment
View LOA	G-14246	12	11/05/2012	\$100,000.00	Approved-Status Update/Outcomes
View LOA	G-14245	Program Title Here	11/05/2012	\$10,000.00	Approved
View LOA	G-14219	wellness	10/26/2012	\$30,000.00	Approved
View Delete	G-13478	test		\$5,000.00	Not Submitted

How to apply for an Independent Medical Education Grant

Tip Sheet

X Respond to an RFI

- › **A Request for Information (RFI) is generated by the Genentech Funding Request System when a Genentech reviewer has questions about the funding request. If an RFI is generated, you will receive an email notification describing the request sections requiring additional information. The email will be sent to the email address specified in the request**

Important: You must respond within 10 days or the request may be canceled

- › **To respond to an RFI, log into the Genentech Funding Request System**

1. Go to the “My Required Tasks” section
2. Click on the RFI link under the “Action” column highlighted in red
This will open the request page
3. Click “Continue” until you have access to the fields requiring additional information

- › **Once you have reached the section you have been asked to update, respond accordingly. Then, click “Save and Continue”**

- › **To re-submit the Funding Request**

4. Confirm whether or not you are the legally Authorized Signer
5. Click “Re-Submit”

Getting Started

We are committed to being a strong corporate citizen by harnessing our unique resources both financial and human, to contribute to the best interests of patients, the medical profession, our employees and our communities. We provide support to a wide variety of organizations and initiatives through our corporate giving programs, including independent medical education grants, charitable contributions, and clinical research and development support.

More information about these and other types of grants is available at <http://funding.gene.com>

To get started, click the Create A New Funding Request button. This will navigate you to the new request submission page.

[Create a New Funding Request](#)

My Required Tasks 1

Action	Request Id	Information Requested	Status
RFI 2	G-05655	Please respond to the RFI for Funding Request: G-05655	Open

Tax ID

* Where is this organization located? United States

* Tax ID 98-7654321

* Tax status 501 (c)(3)

[Continue](#) 3

› Organization Detail

› W-9

› Select a Location

Funding Request Final Submission

Review your funding request. Click the “Print Preview” button. Click “Submit” to send your request to Genentech for review. Upon submitting, changes cannot be made to the funding request application.

All approved funding requests require a signed letter of agreement (LOA) prior to funding. Please indicate below whether you are authorized to sign a LOA on behalf of your organization.

4 I am legally authorized I am not legally authorized

[Print Preview](#) [Back](#) [Re-Submit](#) 5



How to apply for an Independent Medical Education Grant

Tip Sheet

XI Sign the LOA

- › All grants must abide by the terms in the Genentech Letter of Agreement (LOA), which is issued to an Authorized Signer of the requesting organization once the application is approved. The Authorized Signer must agree to the terms of the LOA before any funding is issued

The LOA can only be signed (approved online) by the legally Authorized Signer for the organization

NOTE: Only the authorized signer can view the LOA.

› To sign the LOA, log into the Genentech Funding Request System

1. Go to the “My Required Tasks” section
2. Click on the Letter of Agreement link under the “Action” column highlighted in red

Getting Started

We are committed to being a strong corporate citizen by harnessing our unique resources both financial and human, to contribute to the best interests of patients, the medical profession, our employees and our communities. We provide support to a wide variety of organizations and initiatives through our corporate giving programs, including independent medical education grants, charitable contributions, and clinical research and development support.

More information about these and other types of grants is available at <http://funding.gene.com>

To get started, click the Create A New Funding Request button. This will navigate you to the new request submission page.

[Create a New Funding Request](#)

My Required Tasks

Action	Request Id	Information Requested	Status
RFI	G-05655	Please respond to the RFI for Funding Request: G-05655	Open
Letter of Agreement	G-05655	Please sign the LOA for Funding Request: G-05655	Open

› On the LOA page

3. Click “Print to PDF” to print a copy of the LOA before accepting the LOA (optional)

Letter of Agreement

Please review the entire LOA below then indicate your approval at the bottom of the page. [Print to PDF](#)

Regarding Terms, Conditions and Purposes of an Educational Grant between Test Organization for Prod Verifications (“Recipient”) and Genentech, USA. (“Genentech”).

Authorized Signer: Imad Gc
Address: 99 First St
City: Denver
State: CO
Zip Code: 80002

Program / Event Title: Test Outcomes Test (the “Activity”)
Request ID: G-05655
Program / Event Date: 11/1/2012

Genentech wishes to provide support for the above-referenced independent medical education Activity by means of a grant in the amount of \$3,500.00 (hereafter, the “Request Payment”). By accepting this grant, Institution agrees to use the funds solely for the Activity and to comply with the terms and conditions of this Letter of Agreement.

› Navigate to the bottom of the LOA to sign the LOA

4. Enter your Name
5. Enter your PIN number
This is the PIN number you created when you registered as a new user
6. Click “Approve”
Once approved, the LOA will be accessible from the Genentech Funding Request System “Home” screen for your review

This Letter of Agreement contains the entire agreement of the parties with respect to the subject matter hereof. No representations were made or relied upon by either party other than those that are expressly set forth in this Agreement.

Approved:
 GENENTECH USA, INC.
 By:
 Name: Nancy Paynter
 Title: Director, Medical Education & Research Grants

I hereby acknowledge and agree with the terms and conditions set forth in this Agreement and represent and warrant that I have authority to sign on behalf of GFRS EXTERNAL UAT 3 (“Recipient”).

By:
 Name:

Your Name: **4**

Your PIN: **5**
Forgot your pin?

[Approve](#) **6**



NOTE: Only the authorized signer email indicated in your submission will have access to view the Letter of Agreement within their Genentech Funding Request System inbox located at (funding.gene.com).

How to apply for an Independent Medical Education Grant

Tip Sheet

XII Providing Regular Status Updates

- Once the funding request has been approved, the grant requestor will be asked to provide status reports on a regular (monthly) basis or as soon as changes in the program occurred
- To provide a status report log into the Genentech Funding Request System

- Click the “Status Updates” link under the “My Ongoing Tasks” section
- Enter the information as applicable
 - Program specifications / summary
 - Audience generation / program distribution
 - Attendance / distribution
 - Project status
- Select and specify any Scope Changes as applicable
 - Program specifications / summary
 - Audience generation / program distribution
 - Attendance / distribution
 - Project status
- Click “Save & Continue”
Save and continue will save all edits you have made this this page

My Ongoing Tasks			
Action	Request Id	Information Requested	Status
Status Updates	G-05655	Please provide monthly Status Report/Scope Changes for Funding Request: G-05655	Ongoing
Outcomes	G-05655	Please provide Outcomes for Funding Request: G-05655	Ongoing

Status Report

Please complete the fields below and click 'Save & Continue' to proceed to the next page to update Programs.

Basic Information

Program specifications/summary Text	Audience generation/program distribution Text
Attendance/distribution Text	Project status Text

Scope Changes

Did total budget amount for this program change?

If yes, then please enter the new total budget amount for this program?

Did the number of commercial supporters change?

If yes, how many commercial supporters are there for this program?

Did educational objectives change?

If yes, new educational objectives

4 Save & Continue

Make sure you update the following fields as programs are confirmed or cancelled:

- Start date
- End date
- Select the Program status
- Enter the Venue name
- Enter the Venue city
- Select the Venue state
- Enter the Venue province / region / territory
- Enter the Venue zip code
- Select the Venue country
- Click “Save Program”
You need to click “Save” first prior to clicking “Done”
- Click “Done”
- Click “OK”

Live Program - Meeting Series: Live - 11/01/2012

* Start date 11/1/2012 [1/21/2013]	* End date 7/18/2013 [1/21/2013]
* Program status Planned	* Venue name ABC Hotel
* Venue city City name	Venue state CA
Venue province/region/territory Venue province	* Venue zip code 99999
* Venue country United States	

14 Save Program

Live Program - Stand-alone Meeting: Live - 11/05/2012

15 Back Done

* Program status
Planned

Please make sure to click Save Program button at each program level to save the information before continuing.
Please click Cancel to go back OR click OK to go to the homepage.

* Venue city
City name

16 OK Cancel



How to apply for an Independent Medical Education Grant

Tip Sheet

XIII Outcomes

Once the funding request has been approved, the grant requestor will be asked to report outcomes within 90 days of the last program end date. Outcomes allow you to submit attachments as necessary

1. Log into gFRS and click the “Outcomes” link under the “My Ongoing Tasks” section

My Ongoing Tasks			
Action	Request Id	Information Requested	Status
Status Updates	G-05655	Please provide monthly Status Report/Scope Changes for Funding Request: G-05655	Ongoing
Outcomes	G-05655	Please provide Outcomes for Funding Request: G-05655	Ongoing

To report Participation

Note: To revise the Program date, change it under the Status Report section

2. Enter the Total # of Actual Learners for each Degree Type / Specialty
This represents the actual # of attendees
3. Enter the average # of patients with condition that the learner saw per week
4. Enter the average years in practice
5. Enter the # of actual learners receiving CE credits
6. Enter the Total # of actual learners for all Degree Types / Specialties

Outcomes - P-154055: Meeting Series: Live 10/01/2014 - 10/01/2014

Participation

Degree Type	Specialty	Credit Category	Credit Hours	Expected Learners	Total # of Actual Learners
Physician	Allergy & Immunology	AMA PRA Category 1 ...	1	30	29

Average # of patients with condition physician learner treats per week: 30

Average years in practice: 20

of actual learners receiving CE credits: 20

Total # of actual learners: 29

This represents the total # of all attendees

For Web programs only

7. Enter the Total unique visits
8. Enter the Total # of pages viewed

To report Competencies

9. Select the Maintenance of Certification (MOC) competencies addressed in the activity
 - Patient Care
 - Medical Knowledge
 - Practice-based Learning and Improvement
 - Interpersonal and Communication Skills
 - System-based Practice
 - Professionalism
 - Other

Please select the questions below that most closely match those asked after your activity.

Competencies

Select the MOC competencies addressed in the activity.

Patient Care
 Medical Knowledge
 Practice-based Learning and Improvement
 Interpersonal and Communication Skills
 Systems-based Practice
 Professionalism
 Other



How to apply for an Independent Medical Education Grant

Tip Sheet

XIII Outcomes (continued)

> To report Learning Objectives

10. Were learners asked if the “learning objectives were achieved?”
11. Enter the # of Respondents who answered the “learning objectives achieved” question
12. Enter the % of positive responses to the “learning objectives” question

Learning Objectives

	Was question asked?	# of Respondents	% Responding Positively
Were the learning objectives achieved?	Yes 10	20 11	100 12

Relevance to Practice

	Was question asked?	# of Respondents	% Responding Positively
Does the content contribute valuable information that will assist in improving quality of care for patients?	Yes 13	19 14	90 15
Is the content evidence-based and clinically relevant to current practice?	Yes 16	18 17	80 18

If applicable, check the barriers to optimal patient-care that were discovered. **19**

- Access to equipment
- Access to treatment or clinical trials
- Conflicting evidence
- Cost of therapy
- Lack of training
- Patient adherence
- Patient knowledge
- Staffing
- None were identified

> To report Relevance to Practice

13. Were learners asked if the “content contributes valuable information that will assist in improving quality of care for patients?”
14. Enter the # of Respondents who answered the “content contribute to assist in improving the quality of patient care” question
15. Enter the % of positive responses to the “content contribute to assist in improving the quality of patient care” question
16. Were learners asked if the “content is evidence-based and is clinically relevant to current practice?”
17. Enter the # of Respondents who answered the “evidence-based and clinically relevant” question
18. Enter the % of positive responses to “evidence-based and clinically relevant” question
19. Select the barriers to care that were discovered
 - Access to equipment
 - Access to treatment or clinical trials
 - Conflicting evidence
 - Cost of therapy
 - Lack of training
 - Patient adherence
 - Patient knowledge
 - Staffing
 - None were identified



How to apply for an Independent Medical Education Grant

Tip Sheet

XIII Outcomes (continued)

> To report Commitment to Change

- 20. Were learners asked if they “intend to change the specific behaviors when treating patients?”
- 21. Enter the # of Respondents who answered the “change specific behavior for patient treatment” question
- 22. Enter the % of positive responses to the “change specific behavior for patient treatment” question

> To report Quality Priorities

- 23. Indicate if the activity addressed strategies to overcome barriers to optimal patient care
- 24. Select the focus areas that were addressed in the activity that tie to the national quality strategy
Note: The National Quality Strategy(NQS) website is www.ahrq.gov/workingforquality
- 25. Select the patient engagement practices addressed in the activity
- 26. Select the safety components addressed in the activity
- 27. Select the communication and care coordination practices addressed in the activity
- 28. Click the “Save” button to save the entries you have made to this page
*Save the entries you have made to this page
You MUST click “Save” first prior to clicking “Save and Continue”*
- 29. Enter the Outcomes for each Program included in the grant as they are completed
- 30. Click the “Save and Continue” button after the Outcomes have been saved for the Programs that have been entered

Commitment to Change

Was question asked?	# of Respondents	% Responding Positively
Do you intend to change specific behaviors when treating patients?	Yes 20 17	21 70

Quality Priorities

Does the activity address strategies for overcoming barriers to optimal patient care? **23** Yes

Select the focus areas addressed in the activity that tie to the national quality strategy. **24**

- Making Care Safer
- Patient and Family Engagement
- Communication and Care Coordination
- Prevention and Treatment Practices
- Best Practices for Healthy Living
- Affordability

Select the patient engagement practices addressed in the activity. **25**

- Shared Decision Making
- Patient Education
- Family Engagement
- Treatment Expectations
- Care Management
- Palliative and End-of-Life Care

Select the safety components addressed in the activity. **26**

- Preventable Hospital Admissions and Readmissions
- Inappropriate or Unnecessary Care
- Other

Select the communication and care coordination practices addressed in the activity. **27**

- Communication
- Care Transitions
- Cross-setting and Cross-provider Coordination
- Other

28

practices addressed in the activity.

- Care Transitions
- Cross-setting and Cross-provider Coordination
- Other

Outcomes - P-153963: Newsletter: Enduring **29**
08/15/2014 - 08/25/2014

Outcomes - P-153962: Web Portal: Web **29**
08/05/2014 - 08/12/2014

Outcomes - P-153961: Meeting Series: Live **29**
08/12/2014 - 08/22/2014

30



How to apply for an Independent Medical Education Grant

Tip Sheet

XIII Outcomes (continued)

> To report Outcome Levels

1. The expected outcome levels that were chosen on the grant application are reflected
2. Indicate if the outcome levels were achieved as expected
3. Select the highest outcome level that was achieved
4. If the outcomes levels were not achieved as expected, please enter an explanation why
5. Upload an outcomes report, if available

> To report Quality Priorities

6. Upload a quality priorities report, if available

> To report Competencies

7. Upload a competencies report, if available
8. Click the “Done” button to save the entries you have made to this page

Page 2 of 2 : Program Outcomes and Reports

Please provide updates below and then click 'Done' to send the information to Genentech.

G-24280 -

Outcomes

Expected outcome levels: Available
 Level 4: Competence
 Level 5: Performance
 Level 6: Patient Health

Were outcome levels achieved as expected? 2

Please select the highest outcome level achieved: Available
 Level 1: Participation
 Level 2: Satisfaction
 Level 3: Knowledge

If outcomes levels were not achieved as expected, please state why: 4

If available, please upload an outcomes report. Choose File 5 file selected

Quality Priorities

If available, please upload a quality priorities report. Choose File 6 file selected

Competencies

If available, please upload a competencies report. Choose File 7 file selected

Back Done 8



How to apply for an Independent Medical Education Grant

Tip Sheet

XIV Reconciliation

- > **To close out the Independent Medical Education Grant, the requesting organization will be asked to complete the “Reconciliation” section**
 1. Log into gFRS and click the “Reconciliation” link under the “My Required Tasks” section
 2. Certify that the grant received was only used for the activity detailed in the original grant requested
If no, please enter the reason why funds were not used for intended activity
 3. Enter the total amount used
The total entered here cannot exceed the approved amount of the grant
 4. Enter Program changes (if any)
 5. Enter a Description of how the funds were used
 6. Click “Update”

My Required Tasks			
Action	Request Id	Information Requested	Status
Reconciliation 1	G-14111	Please complete the Reconciliation for Funding Request: G-14111	Open

Reconciliation

Reconciliation Details
Indicate how the funds provided by Genentech were utilized, then click 'Submit' to send this data to Genentech.

* I certify that grant received was only used for the activity detailed in my original grant request. --None-- **2**

If no, then please enter reason why funds were not used for intended activity.

* Total amount used **3**

Program changes (if any)

4

* Description of how the funds were used

5

6

- > **Refund Calculation**
 1. Amount Funded *This field is auto-populated*
 2. Enter the Amount you incurred from the total funded amount
 3. Partial refunds received *This field is auto-populated*
 4. Calculated Refunds Now Due *This field is auto-populated*

Refund Calculation	
Amount Funded	\$ 90000.00
Amount Used (from Above)	N/A
Partial Refunds Received (Cumulative to Date)	\$ 0.00
Calculated Refunds Now Due	\$ 0.00

- > **Provide the following final program materials as attachments**
 7. Final agenda (required)
 8. Final Handout / Web screenshot (required)
 9. Other Program materials (optional)
 10. Review the Instructions for sending a refund check to Genentech / Roche
 11. Click “Submit”

Final Program Materials

*Final Agenda no file selected **5**

*Final Handout/Web Screenshot no file selected

Other Program Materials **6** no file selected

Instructions

If you did not use all the funds you requested within anticipated timeframes, a refund to Genentech is now due. **7**

If you do not agree that a refund is now due to Genentech, please contact Genentech at (877) 313-5778 so **8** we can resolve the discrepancy.

If you agree that a refund is due to Genentech, please mail a check written to 'Genentech Inc.' to the below **9** address. Please note your funding request ID (listed below) on the check to facilitate proper application of your refund.

Mailing Address (for **10 checks only)**

Genentech
Independent Medical Education Department (IMED)
Attn: Janet Moga
1 DNA Way, MS 201B
South San Francisco, CA 94080-4990

*** NOTE: Please refer to Request ID G-14111 on the check. ***

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How to apply for an Independent Medical Education Grant

Tip Sheet

XV Sunshine Reporting and Disclosure

> To close out the Independent Medical Education Grant, the requesting organization will be asked to complete the “Sunshine Disclosure” section

1. Log into gFRS and click the “Sunshine Disclosure” link under the “My Required Tasks” section
2. Indicate if Genentech funding was used to provide meals to physicians as part of the educational activity
3. If funding was used to provide meals: complete and upload “Meals Template” spreadsheet
4. Click “Submit”

My Required Tasks

Action	Request Id	Information Requested	Status
Sunshine Act Disclosure	G-16498	Please complete the Sunshine Act Disclosure for Funding Request: G-16498	Open

My Ongoing Tasks

Action	Request Id	Information Requested	Status
--------	------------	-----------------------	--------

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Funding Request Application

Request ID: G-16498 | Home | Help | FAQs | Contact Us | My Organisation | My Profile | Logout

Program Title: GETTING TO THE HEART OF DIABETIC DYSLIPIDEMIA IN HIGH-RISK PATIENTS...

Sunshine Act Disclosure

Sunshine Act Disclosure
As part of the sunshine act reporting requirements, please answer the following question and upload a report if applicable. Please note, if you cannot track the physicians who consumed the meal, or the activity occurred before 8/1/2013, you may select "Not Applicable."

* Was Genentech funding used to provide meals to physicians as part of this educational activity?

If yes, please submit an excel report that includes the meal cost, the physician's full name, license number and state of licensure.
Report template: [MealsTemplate.xls](#)

Upload Completed Meals Report Here No file selected.

Privacy Policy | Terms & Conditions | © Genentech, Inc.

How to apply for an Independent Medical Education Grant

Tip Sheet

* Appendix A – Overview | Budget Categories

Category	Subcategory	Category	Subcategory
<i>Accreditation</i>	<ul style="list-style-type: none"> ▪ Accreditation Fees ▪ Certificate Fees 	<i>Miscellaneous (explain)</i>	<ul style="list-style-type: none"> ▪ Other (explain)
<i>Association Fee</i>	<ul style="list-style-type: none"> ▪ Association Fee 	<i>Printing & Production</i>	<ul style="list-style-type: none"> ▪ Brochures ▪ Handouts ▪ Invitations ▪ Mailing Lists / Labels ▪ Meeting Materials / Signage ▪ Patient Materials ▪ Programs
<i>Honoraria</i>	<ul style="list-style-type: none"> ▪ Chair ▪ Faculty 		
<i>Hotel / Lodging</i>	<ul style="list-style-type: none"> ▪ Faculty ▪ Non-Physician Faculty ▪ Staff 		
<i>Infrastructure</i>	<ul style="list-style-type: none"> ▪ Administrative Overhead ▪ Dues / Subscriptions ▪ Equipment Purchase / Lease ▪ Facility Construction / Lease ▪ Insurance ▪ Lab Expense ▪ Salaries – Contractor ▪ Salaries – Full Time ▪ Utilities 	<i>Screenings</i>	<ul style="list-style-type: none"> ▪ Lab Processing Fees ▪ Test Kits ▪ Tests
<i>Management Fees</i>	<ul style="list-style-type: none"> ▪ Account & Activity Management ▪ Activity Marketing ▪ Audience Generation ▪ Content Development / Creative Development & Production ▪ Content Development / Editorial Fees ▪ Content Development / Medical Writing & Scientific Review ▪ Educational Effectiveness Measures ▪ Legal Fees 	<i>Shipping & Posting</i>	<ul style="list-style-type: none"> ▪ Courier Expense / Mailing Expense ▪ Office Supplies
<i>Marketing</i>	<ul style="list-style-type: none"> ▪ Advertising ▪ Flyers ▪ Mailings 	<i>Travel</i>	<ul style="list-style-type: none"> ▪ Faculty Airfare ▪ Faculty Mileage Reimbursement ▪ Faculty Train ▪ Ground Transportation / Parking ▪ Per Diem ▪ Staff Airfare ▪ Staff Mileage Reimbursement ▪ Staff Train
<i>Meals</i>	<ul style="list-style-type: none"> ▪ Break / Snacks ▪ Breakfast ▪ Lunch ▪ Dinner 	<i>Venue</i>	<ul style="list-style-type: none"> ▪ A/V Equipment - Rental & Labor ▪ Meetings Rooms ▪ On site Meeting Support ▪ Teleconference Fees
		<i>Website Development</i>	<ul style="list-style-type: none"> ▪ Web Design / Functionality ▪ Website Hosting ▪ Web Maintenance

Grant requestors are required to submit an Implementation Plan for all grant requests.

Genentech is interested in understanding elements of activity execution. The purpose of this understanding is not to exercise any level of control over the activity, but to assess whether the elements of the proposed activity are consistent with the provider's stated objectives and their ability to achieve them

- › **Explain how you intend to execute the activity?**
 - Include likely location/s (city, state) for one or a series of live meetings
 - Include distribution / portal information for a multimedia initiatives
 - Include the timeline for project planning and implementation
 - Include an overview of your faculty identification and selection process
- › **Provide the format for the program (didactic, case based, interactive)**
- › **Explain the educational method(s) used, including the significance or uniqueness of your approach**
- › **Explain how you intend to ensure scientific rigor, accuracy and fair balance in the program content**
- › **What are the roles and qualifications for all of the educational partners, including the accredited provider and third parties?**
 - Demonstrate understanding of the topic being addressed
 - Demonstrate therapeutic / scientific expertise
 - Demonstrate expertise in adult learning
 - Demonstrate expertise in execution relative to the type of program (live meeting, enduring material, multimedia)
- › **Explain how you intend to generate participation in the program?**
 - Include target audience / reach plans
 - Include a description of your opt-in process for recipients of enduring materials or multimedia programs
 - Include audience generation plan
 - Include program promotion plan (if appropriate)
- › **Have you conducted similar initiatives in the past?**
 - Include specific examples
 - Include screen shots or live links for multimedia programs



How to apply for an Independent Medical Education Grant Tip Sheet

* Appendix C – Needs Assessment Guidelines

All requests for funding from Genentech must include a needs assessment that clearly defines the unmet educational need or gap the activity will address. Once the educational need is determined, a documented Needs Assessment can be formulated with associated Learning Objectives. The needs assessment must be documented and referenced. Please note that the Learning Objectives are not the same as the Needs Assessment. Rather, they should support the stated need

- › **What is the identified educational void or gap being addressed through the proposed education?**
 - Indicate whether the education will address a knowledge gap or practice gap
 - Describe the specified knowledge gap or practice gap

- › **Who is the intended audience for the proposed education?**
 - Why?

- › **What are your sources to substantiate your statement that this is an unmet educational need? Some examples of acceptable sources for a Needs Assessment include the following**
 - Expert Data
 - *Expert data may be derived from sources including:*
 - *Literature searches of peer-reviewed medical literature*
 - *Advisory Board feedback (independent of Genentech)*
 - *Expert practitioner / thought-leader interactions*
 - Market Research on Professional Needs
 - *Participant data may be derived from potential sources including:*
 - *Focus panels*
 - *Medical education feedback*
 - *Survey(s) of the proposed target audience*
 - Observed Data
 - *Observed Data may be derived from a number of sources, including*
 - *National and regional data from national research instituted and healthcare professional organizations (CDC, NIH, other)*